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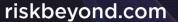
#### **ESG** for Prosperity

**Integrating Social Transformation into Risk Management** 

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Risk Beyond Is Hosted by Enterprise Risk Management Academy www.erm-academy.org







#### ESG for Prosperity – The journey which started 25 years ago

Who are the key drivers of our business?

- ➤ Raw material supplier...?
- ➤ Packaging material suppliers...?
- ➤ Packaging line supplier...?
- ➤ Employees...?

Part of our business risk assessment matrix







#### ESG – The journey started 25 years ago

#### And we found some surprises:

- ➤ Is the supply of our coffee sustainable?
- ➤ How can we help our key single packaging material suppliers to supply their materials on time (project, production)?
- ➤ Should we buy packaging line supplier? And agree to a management buyout a few years later? And still work with him today?
- > Working in an extremely growing business, how can we support our employees?

#### Solutions were found to reduce the current risks







## ESG – The journey continues with a simple question from marketing in 2005

Can we not speak about opportunities, rather risks?

- > Provide alternative food in schools...?
- >Adapt product proposal in schools...?
- ➤ Engage with KOL to discuss proposals...?
- Engage with business management to convince them about these opportunities...?

Adapt our business risk assessment matrix (opportunity & risk)







# ESG – The journey continues with a simple question from marketing in 2005

Following opportunities were captured

- ➤ Provide water in vending machines
- > Allow for sufficient space for fresh foods in schools
- > Discuss with KOL about menus in the school canteens
- >Get business management approval / commitment

#### Reduce business exposure by capturing opportunities







## ESG – The journey continues with more complex projects in 2008

How can we develop sustainable milk production in South East Asia?

- > Can cows be imported under challenging climate conditions...?
- ➤ How can sound financing for farmers be guaranteed...?
- ➤ How can access to water / water quality be improved...?
- Can Corporate Social Responsibility (CSR) program be integrated into business objectives...?

Request capital investment for CSR as part of normal budget







## ESG – The journey continues with more complex projects in 2008

How can we develop sustainable milk production in South East Asia?

- Cows could be successfully adapted to the local conditions
- > Long term loans and micro-financing provided to farmers
- ➤ Starting multiple projects with local communities
- > All managers getting their CSR targets as part of business objectives

Establish CSR throughout the organisation







#### ESG – Investors and Regulators starting to request more insights in 2010

How can we ensure that we share the right insights?

- ➤ Establish corporate CSR team...?
- ➤ Perform CSR opportunity & risk assessment together with public affairs...?
- Integrate human rights aspect into the existing assessment...?
- >Integrate ethical / fraud aspects into the existing assessment...?

CSR fully integrated into business management practices







#### ESG – Investors and Regulators starting to request more insights in 2010

Executive management requested to sponsor CSR

- ➤ Approval to build corporate CSR team
- ➤ CSR opportunity & risk assessment performed on annual basis together with public affairs
- > Human rights aspect fully integrated into the business assessment
- ➤ As well as ethical / fraud aspects...

CSR also integrated into annual report / separate CSR report







## ESG – Working outside the box with multiple partners from 2010 onward

Can we working with partners to truly establish CSR?

- ➤ E.g. working with ILO on BCP matters after the avian flu pandemic...?
- ➤ Work with external auditors to confirm CSR target achievement...?
- Establish diverse teams (own business management & local communities) to implement local projects
- ➤ Define code of conducts and ethical / fraud aspects into it...?

Everything in place when ESG starting to become a request for large companies







# ESG – Opportunity to become fully transparent about own journey

Requirement to release more information about ESG helped to...

- ➤ Highlight already existing structure / organisation
- ➤ Communicate more holistically about own projects
- > Be proud of what the business is providing to the community
- ➤ Become fully transparent internally so that all employees are aware of what is done

(Not only, but...) thanks to the integration of ESG themes into the business risk assessment in a very early stage.

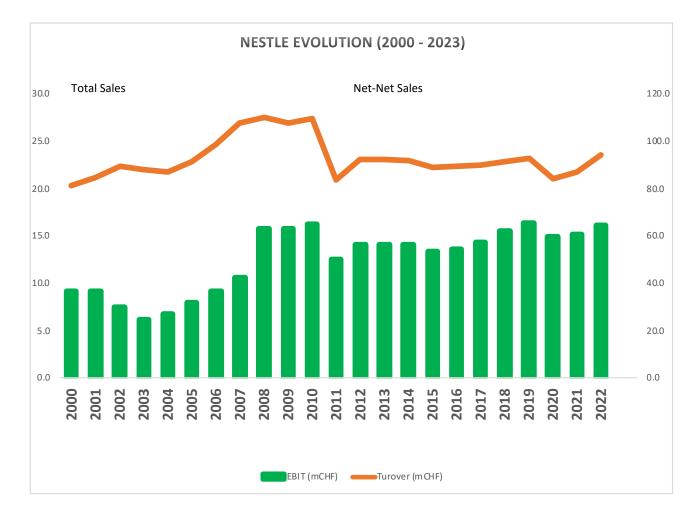






## ESG for Prosperity – And still deliver...

- Reliable results
- In line with expectations
- Increasing profitability (%)
- Sustainable developments
- With all relevant ESG criterias adressed in the annual report











# In conclusion, ESG is an unique opportunity to develop stronger relationship with all key stakeholders...and continue to grow





